



The South Indian Bank Ltd., Regd. Office: Thrissur, Kerala

RECRUITMENT OF OFFICERS/ EXECUTIVES - POS

The South Indian Bank Ltd., a Premier Scheduled Commercial Bank in India, invites applications from Indian Nationals for roles in POS

READ THIS NOTIFICATION CAREFULLY BEFORE APPLYING.

Eligible applicants are requested to apply ONLINE through Bank's website www.southindianbank.com No other means/modes of applications will be accepted. Before the registration, applicants are requested to ensure that there is a valid email id in his/her name. Applicants are advised to use Internet Explorer 7 & higher or Mozilla Firefox browsers for the registration of applications.

a) IMPORTANT DATES

Online Application - Start Date	28.01.2021
Online Application - End Date	08.02.2021

b) ROLES, NO. OF VACANCY & SCALE OF APPOINTMENT

ROLE	NO. OF VACANCY	SCALE OF APPOINTMENT
Head - POS	1	Scale V
Head – Product and Service	1	Scale III/ IV
Product Sales Manager	20	Scale II

c) ELIGIBILITY CRITERIA (as on 31.12.2020)

Role	Head - POS	Head – Product and Service	Product Sales Manager
Age	Not more than 45 years	Not more than 40 years	Not more than 35 years
Work Experience	Minimum 12 years	Minimum 7 years	Minimum 3 years
Educational Qualification	Graduation in any discipline from a Govt. recognised University with minimum 60% marks.	Graduation in any discipline from a Govt. recognised University with minimum 60% marks.	Graduation in any discipline from a Govt. recognised University.
Preferred Qualification	MBA or equivalent degree from a reputed institution		

d) TERMS OF EMPLOYMENT

Probation Period	One year
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e) COMPENSATION PACKAGE

Compensation shall be fixed by the management based on the knowledge and experience of the applicant. Will be eligible for Performance Linked Incentives (PLI) and all other benefits as applicable to the Scale in which the applicants are recruited

f) JOB DESCRIPTION/ CORE COMPETENCIES

ROLE	JOB DESCRIPTION/ CORE COMPETENCIES
Head - POS	<ul style="list-style-type: none">• Experience as Sales Head with leading Public/ Private/ NBFCs.• Experience in the Merchant Acquiring Business or Cards Business.• Adequate experience in building and managing a team of sales and have the ability to conduct business relationship with customers.
Head – Product and Service	<ul style="list-style-type: none">• Experience as POS Product Head with leading Public/ Private/ NBFCs/ Reputed Service Providers implementing innovative products through strategic partnerships, partner ecosystem management and network compliance.• Adequate experience in building, grooming and managing a team of product and service team ensuring the launch of new products and enhancing the quality of service delivery.• Building and Managing Acceptance Platform. The Candidate needs to have strong understanding of Payments domain to be able to customize solutions, develop new use cases and also must have a strong understanding of Technical integration.• Engage closely with the technology team, business team, operations team and partners to define innovative products that delight users and for its smoother functioning.• Implement innovative products through strategic partnerships, Partner ecosystem management, network and regulatory compliance.• Define requirements coordinate and lead a successful execution of acceptance products.• Sustained Revenue Generation.• Ensure organisation remain legally compliant.• Customer Service Management and effectively service delivery.
Product Sales Manager	<ul style="list-style-type: none">• Experience as a Sales Manager with leading Public/ Private/ NBFCs.• Experience in the Merchant Acquiring Business or Cards Business.• Adequate experience in building and managing a team of sales and have the ability to conduct business relationship with customers.

g) PLACE OF POSTING

<p style="text-align: center;">Anywhere in India (Liable for transfer anywhere in India at the sole discretion of the Bank.)</p>

h) APPLICATION FEE

Rs.800/- (excluding GST and other applicable charges)	<ul style="list-style-type: none">• Applicants meeting the stipulated norms only need to apply for the post.• Application fee once remitted will not be refunded in any case.
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i) HOW TO APPLY

Applicants can apply online through Bank's website www.southindianbank.com only from **28.01.2021 to 08.02.2021** and no other mode of application will be accepted.

- ✓ Ensure that the applicant fulfils all the eligibility criteria.
- ✓ The applicants are requested to ensure that the information provided in the Online-Application Form is correct before submitting the application form.
- ✓ There will not be any provision to modify the submitted online application. Applicants are requested to take utmost care while filling up the online application.
- ✓ Applicants making multiple registrations will be disqualified.
- ✓ Applicants will have to enter their basic details and upload the photograph, signature and Curriculum Vitae (CV) as per the specifications given below. Copies of the photograph may be retained for use at the time of Interview.

❖ Guidelines for uploading Photograph:

- A recent passport size colour photograph should be used.
- Make sure that the picture is taken in a white background.
- Casual photographs wearing caps/hats/dark glasses will not be accepted.
- Resolution: 140 pixels (height) x 110 pixels (width).
- Ensure that the size of the scanned image is not more than 50kb.

❖ Guidelines for uploading Signature:

- The applicant should sign on a white paper with black ink pen and upload the same
- Resolution: 110 pixels (height) x 140 pixels (width)
- Ensure that the size of the scanned image is not more than 50kb.

❖ Guidelines for uploading Curriculum Vitae (CV):

- The CV should be in PDF format
 - Ensure that the size of the file is not more than 1 MB.
- ✓ Please note that there will be a system generated User Id (Application Ref. Id) for your registered application. Applicants should create their own password to login and for taking print of the application form. Please note down the User ID (Application Ref. ID) and Password carefully for future references. An e-mail containing details of the registration will be sent to the e-mail Id given by the applicant.
 - ✓ Keep a copy of the application printout for future reference.

Applicants are advised to visit "careers" page in our website www.southindianbank.com for future updates. **Please also note that the physical copy of the Application need not be sent to us.**

j) GENERAL CONDITIONS

- ✓ Before filling in the online application form, the applicant must ensure that he/she fulfils all the eligibility criteria with respect to age, educational qualifications, work experience etc. in respect of the post for which he/she is making the application. The applicants will be called for Interview based on the information provided in the online application form submitted by them. If any of the information furnished by the applicant is found to be false at later date, the selection / appointment is liable for termination.
- ✓ Applicants are advised to retain two copies of the same photograph which is used in the application for use at the time of Interview.
- ✓ Canvassing in any form will be a disqualification.
- ✓ Applicants will have to appear for Interview on their own.
- ✓ Applicants willing to serve anywhere in India only need to apply.
- ✓ Appointment will also be subject to Medical fitness, satisfactory background verification and completion of other formalities as per the rules and regulations of the Bank from time to time.

NOTE:

The Access to the Bank's website could be delayed towards the closing date for submitting the Online Registration due to heavy Internet Traffic. Hence the applicants are advised to avoid last minute rush and make use of the time span available for submitting the applications online. The Bank does not assume any responsibility for the applicant not being able to submit his/her application due to non-availability of internet or any other reason beyond the control of the Bank.

For queries please contact:

Our Toll Free Customer Care Number **1800-425-1809/ 1800-102-9408** or mail us at **careers@sib.co.in**
